



Maine Chapter 89 NAWCC
2005 – 2006 Officers & Directors

May 2006 Newsletter

Nan Vance	President	Ben Crosby	Director
Paul Fournier	1 st VP	Creighton Gogos	Director
Mark Beever	2 nd VP	Carl McCabe	Director
Ern Grover	Secretary	Cal Morgan	Council Advisor
Tom Vance	Treasurer	Jim Bryant	Council Advisor

See us on the web at:
<http://www.nawcc89.org>
Newsletter Ideas or Something to Say?
Call Ern Grover (207) 490-3500 or
email secretary@nawcc89.org



New Watering

Hole you'll no doubt notice that our meetings will all be held at the Winners Sports Grill wing of the

Atrium in Brunswick. There's a good reason for this. Our membership is concentrated in this region, and the Atrium has offered us far superior menus and meeting arrangements than any other establishment we've explored. Speaking of exploring, our sincere thanks go out to member Chuck French for his hours of calling and driving to bring us to this decision. As usual, our July meeting will be at the Rockport Boat Club.

Saturday, June 24th
10:00 - 3:00 -
Washburn-Norlands
Living History Center
in Livermore, Maine

Mark your calendar for this event. Each year it seems to get better and better. At our 2005 display, we had a steady flow of visitors to the "coolest display" at Norlands. Ben Crosby was right at home with "Kid's Korner". The young folk really enjoyed the "hands-on" experience of putting a clock



back together as Ben patiently explained the function of the parts. In all, Dennis Hillman, Ern Grover, the Crosbys, the Humphreys and the Cummings were on hand to answer questions about the many clocks and tools on display. We're looking forward to another great season at Norlands.

Saturday,
July 15th -

Annual
"Lobstah
Picknick":



You don't want to miss this one. Guess who's speaking? YOU! Members are encouraged to bring in Show N Tell and Silent Auction Items. Consider inviting a friend or customer who has an interest in clocks and watches.

- **Menu - Lobster, Filet Mignon, corn on the cob, clam chowder, and lots of Pot Luck dishes!**
- **My Favorite Ticker** - We hope to see folks jumping up like crabs on a hot skillet. Here's your opportunity to bring in your favorite timepiece, explain some history about it and make everyone green with envy.
- **Mentors** -- Our Directors will be greeting guests as well as new or returning members, introducing them to others in our Chapter.
- **Educational Program** - Ern Grover will highlight the proposed workshop for the September meeting
- If we all pitch in to help, the picnic will be a tremendous success

Saturday, September 16th - Our membership meeting will again be at the Atrium in Brunswick. Though our VP's are working diligently for a Presenter, one hasn't yet been nailed down. However, the theme of the Presentation will be all about watches. Following the Presentation, the meeting will adjourn to the second module in our ongoing

Clock Repair Workshop. This workshop follows the outline of the NAWCC Suitcase Course, F101. Don't miss it!

Our Condolences

... to the family of Carroll Morse, a beloved former member and Chair of the Maine Tower Clocks Committee. Carroll left us in January.



Help Wanted! Volunteers are needed to help with the following Chapter 89 Committees:

- Research - Chair Cal Morgan 725-8738
- Education - Chair Ben Crosby 562-4285
- Mart - Chair Tom Vance 677-6240
- Norlands - Chair Ben Crosby 562-4285
- Newsletter - Chair Ern Grover 490-3500
- Marketing - Chair Ern Grover 490-3500
- Program - Chair Paul Fournier 885-8637

Where the Rubber Meets the Road:

1. Never believe the customer when he says, "It only needs a little cleaning." (What's the message here? "I don't expect to pay you much to get this clock running" or what?)
2. Never fall for "It's just over-wound." Let me ask you, does this condition really exist? I mean, for what purpose is a mainspring? It's to be wound up to the last click.
3. Never assume the customer knows what he or she is talking about. Information is helpful, but don't be prejudiced in your diagnosis until you've had an opportunity to thoroughly check things out for yourself. My safe "out" is to NEVER offer an on-the-spot commitment. I'd rather say, "This deserves some observation before I give you a written estimate."
4. Never take the rap for the work of another shop. True, the customer may have been treated badly by another shop, but it's not your fault they went somewhere else first.
5. Never underestimate your worth. If you're not

turning away a percentage of your work, you might be giving your work away. I'm always reminded of the sketch of two bums sitting on a park bench. "What did you do before you became a bum?" --- "I was the low bidder."

6. Never go near a balance wheel with a tool that could have been magnitized. I guess the message here is to use tools that cannot be magnitized. And if you must, be sure to demagnitize them first.
7. Never put a balance platform in alcohol unless your intention is to clean out the old adherent. The alcohol is dandy to remove that tiny speck of shellac holding the roller jewel or some pallet jewels in place.
8. Never sneeze, breathe or take your eyes off a jewel while setting it in place. I don't know what happened yesterday, but as I was watching my progress with setting a roller jewel in a wheel, I had the urge to sneeze. My eyes closed for 1/10th of a second. Where did it go?
9. Don't ever assume gravity acts in the same direction at all times ... when you're looking for a lost part.
10. When looking for Kif springs, and other watch materials, use a hand mirror and look very carefully (had one land on my face several different times once I found it when I got home wife thought it was glitter)

President's Message:

Chapter 89 thanks John Hannington for his brief but awesome tenure as our President for 2005 and 2006. He and his family are now settling in the Nashville, Tennessee area.

We're looking forward to some fantastic programs for 2006 and 2007, and with your help, Chapter 89 will be a shining star in the Northeast! Thank you everyone for your support during this transition. You're family and you're tops!

*Nan Vance, Bristol, Maine
President, Maine Chapter 89, NAWCC*

